TWENTY EIGHTEEN

FIRST DESCENTS ANNUAL REPORT

OUR MISSION

FIRST DESCENTS PROVIDES **LIFE-CHANGING OUTDOOR** ADVENTURES FOR YOUNG ADULTS (AGES 18-39) IMPACTED **BY CANCER.**



For eighteen years, First Descents has provided lifechanging outdoor adventures to young adults impacted by cancer. After hundreds of programs and thousands of participants served, we've seen first-hand that adventure and community are profoundly healing. For the past two decades, I've witnessed the First Descents tribe face life threatening illnesses in the prime of their lives, and time and time again choose to Out Live It.

Now, we find ourselves entering a new era. With proven research and countless testimonials, First Descents has shown that social support and physical challenge are not additive. but essential. Adventure and community do not mean "cancer camp" and First Descents isn't a "cancer perk" but rather an integral part of the healing process. With that in mind, we launched Prescribe Adventure in order to reach young adults impacted by cancer sooner in their cancer journey.

In 2018, we enlisted hundreds of healthcare professionals and partners to help spread the healing power of adventure to their patients. We grew our local adventure communities and expanded our programs to reach more people. We proved more than ever before that adventure has the capacity to empower and transform.

With each new rapid conquered, rock wall climbed, and wave surfed, we learned that we can't stop here. We knew that the healing power of adventure was not unique to cancer, but could equally impact young adults coping with other serious health conditions. So, in 2018, with the support of our partners at Velocity Global, we piloted the first FD program for young adults impacted by multiple sclerosis. Next year, we will provide three more.

To say we've been paddling hard would be an understatement, but we know that the support of our partners and the spirit of our tribe will continue to propel us through the exciting rapids ahead. Here's to another year of wild, bold, beautiful adventures. Here's to Out Living It.

Brad Ludden, Founder

FOUNDER'S LETTER





Regardless of your involvement, chances are you are here because you believe in the impact of First Descents (FD). With the renewed vision to become the global leader in adventurebased healing, we are passionately focused on three top priorities:

Expand Programs

Looking ahead to 2019, FD has ambitious program growth goals for oncology programs, we will offer more programs for those living with multiple sclerosis, and we will continue to explore other affected populations who can benefit from our mission.

Build Communities

Our research shows how positive outcomes are better sustained through continued adventure and peer support in local communities. A commitment to long-term community building sets FD apart, broadens reach and deepens the impact of our work. We are strengthening FD communities by making adventure more accessible, and enabling supportive peer relationships as an ongoing part of the healing process.

Prescribe Adventure

Launched this past spring, FD's Prescribe Adventure campaign is transforming survivorship care by introducing First Descents to patients closer to the time of their diagnosis. Prescribe Adventure has allowed FD to partner with a growing number of healthcare professionals and hospitals, and together we are integrating First Descents as an important part of longterm care planning.

While our strategic priorities guide our actions, FD's ability to accelerate impact hinges on mobilizing support from those who feel as strongly as we do about the healing power of adventure.

As our strongest ambassadors, we're asking you to get behind our work in a big way. How can you and those you know contribute to our shared vision?

Ryan O'Donoghue, Executive Director

ALUMNI SPOTLIGHT LETTER



"In the spring of my final year of training to be a pediatric kidney doctor, my whole life took a turn. I was diagnosed with chronic leiomyosarcoma, a rare smooth muscle tumor. Two years later, I signed up for my First Descents program and soon I was in Bryson City, North Carolina with a group of people in the same situation as me, with their lives turned upside down by a life threatening, career changing, relationship challenging diagnosis. My new First Descents family understood me on a different level. We could commiserate over breakfast and tell stories about surgeries and the horrendous effects of chemo. We could laugh together, inherently understanding each other's pain, disappointment, and fear.

But maybe the most important thing about my First Descents program was it inspired me to dig deeper within myself. Suddenly all the adventures that life had in store for me, adventures I thought were no longer possible after cancer, were laid ahead of me again. FD broadened my horizons, and rather than focusing on my fears, I was empowered to see all of the things I could still do with my body. I was officially *Out Living It!* As a doctor and as a patient, I've experienced the value of First Descents. I know that adventure and community are essential to the healing process. I would love to see the medical system go beyond treating my sickness, and start healing my soul. My hope is for a future where every young adult cancer patient gets a written prescription for First Descents, because nothing is more healing than *Out Living it!*"

Jennifer "Galaxy Girl" Jackson

ith my body. I

PROBLEM

Cancer is the leading diseaserelated cause of death in adolescents and young adults (AYAs) and continues to be one of the fastest growing and most underserved oncology demographics.

OBSTACLES

70,000 adolescents & young adults are diagnosed annually

Poor improvement in five-year survival rates

Minimal peer support

Rare and aggressive tumor biology

Lack of participation in clinical trials

Disrupts normative milestones of adulthood

FD PROGRAM OUTCOMES

100%

OF PARTICIPANTS REPORTED INCREASED ABILITY TO COPE WITH CANCER AND ITS EFFECTS

81% REPORTED INCREASED SELF-EFFICACY

61%

REPORTED INCREASED SOCIAL SUPPORT

17% U TO 7%

PARTICIPANTS WHO REPORTED FEELING DEPRESSED BEFORE AND AFTER FIRST DESCENTS

LEARN MORE



Str 16

OUR HIGHLIGHTS 1,281

UNIQUE EXPERIENCES PROVIDED

118 TOTAL PROGRAMS

\$3.9M

7,035 TOTAL PROGRAM DAYS







With more than 640,000 young adult cancer survivors living in the U.S., First Descents (FD) will expand programs to improve survivorship and quality of life. Further, FD will explore and develop programs for young adults coping with other health conditions.

Build Community

Young adults coping with health conditions often experience feelings of isolation and alienation. FD will strengthen local adventure communities and nurture supportive peer relationships that provide ongoing healing.



Hospitals lack age-appropriate psychosocial survivorship programs for young adults. FD will build upon its network of healthcare professionals to reach more young adults earlier in the treatment process.



Rand

OUR GROWING COMMUNITY

In 2018, First Descents made the exciting announcement that we would begin exploring program development for other serious health conditions that primarily impact young adults. In August of 2018, First Descents hosted 14 young adults living with multiple sclerosis (MS) for a week of whitewater kayaking, connection, and incredible adventure in Tarkio, Montana. This exciting milestone represents the first time FD has delivered programming for young adults impacted by other medical conditions beyond oncology and highlights the limitless potential of the healing power of adventure! Shoutout to Velocity Global, National MS Society and CanDo MS for making this program possible!



"We are incredibly proud of our participation in the highly successful First Descents MS pilot program. Our team supports and volunteers with First Descents on numerous occasions and in many ways, but it is particularly rewarding to help the organization bring these transformative experiences to young adults coping with MS. We are dedicated to further scaling these programs to reach more individuals living with MS in the years to come."

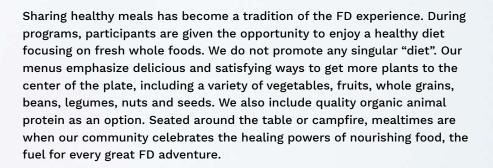


Ben Wright, CEO, Velocity Global

Nation Multip Society



Velocity Global®



AT A GLANCE

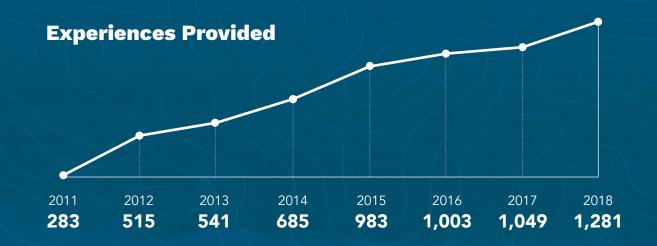
16,260 PARTICIPANT MEALS PROVIDED

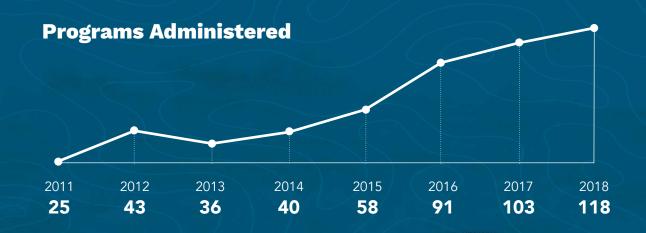
29 PROGRAMS CHEFS

202 GROCERY TRIPS

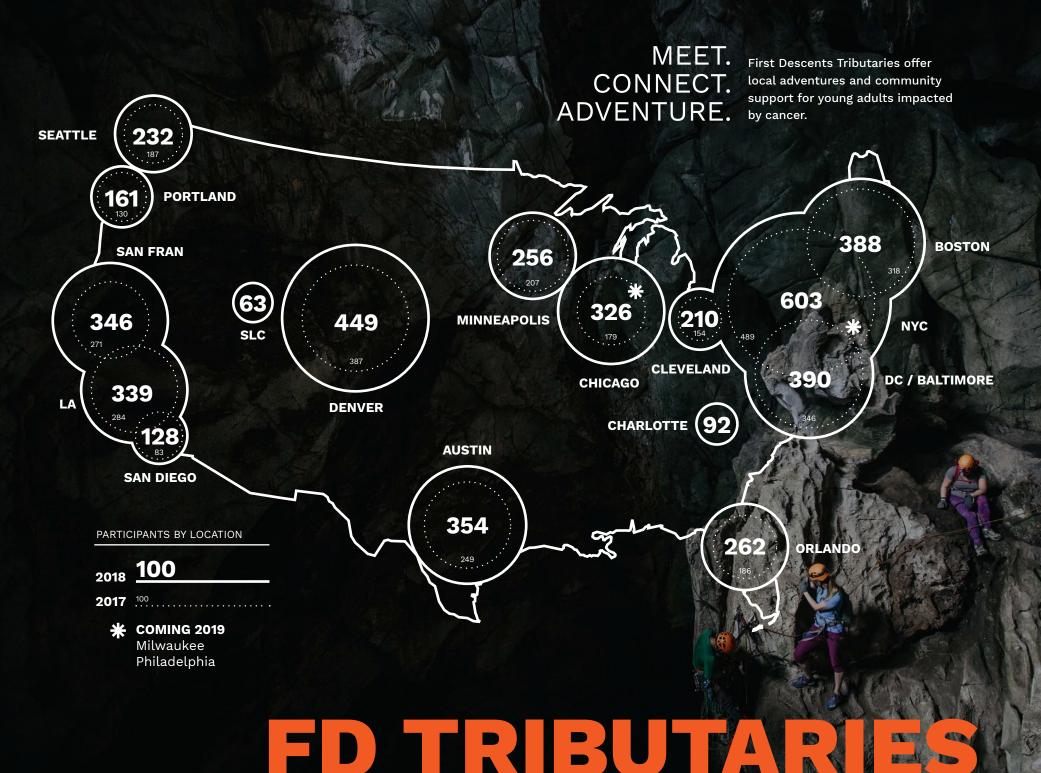
RECIPES

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E D T R I B U T A R T E S



In 2018, we launched Prescribe Adventure to engage healthcare professionals and empower young adults to connect with their peers through community and adventure. Research shows that our programming improves survivorship, and we're reaching young adults earlier in their treatment processes through our growing network of healthcare professionals and medical centers.

1,780 PARTICIPANT INQUIRIES

50% INCREASE FROM 2017

300+ HEALTHCARE PROFESSIONALS

ENGAGED THROUGH PRESCRIBE ADVENTURE

175+

MEDICAL CENTERS AND HEALTHCARE ORGANIZATIONS REFERRING PATIENTS "I can only imagine the challenges that come with having cancer as a young adult – the loss of control, the hours spent in clinics and hospitals rather than with friends and family, the persistent cancer-related symptoms that limit normal abilities and activities. This adventure provided the opportunity for young adults with cancer to be in control, experience the rejuvenating power of nature, and test their inner and outer strength. The program also gave participants the unique support and encouragement that only comes from other cancer survivors."

- PhD, RN

RESCRIBE ADVENTURE



PRESCRIBE ADVENTURE

First Descents partners with medical centers to provide opportunities for young adults impacted by cancer to attend a First Descents program in close proximity to their treatment facility. In 2018, First Descents designed custom programs for 10 medical centers to help Prescribe Adventure to their AYA patients.



Springdale, AR

"First Descents provides a unique, empowering opportunity for young adults with cancer to feel like themselves again, often for the first time since diagnosis. They are given a safe, welcoming space to not only be active and feel like a normal young adult again, but also to connect with their peers who simply "get it" and can relate on a different level than other friends or family. First Descents is truly a gift to young adults facing the physical and emotional challenges of cancer. As someone who works closely with young adults in an academic medical institution, the relief and comfort of knowing FD exists is felt not only by patients, but also those who care for them."

- Dana Farber, Patient Navigator



OUT LIVING IT

\$748,994.63 RAISED

The Out Living It Project is FD's grassroots fundraising platform that combines adventure, creativity and philanthropy. Launch your own unique fundraiser or join an existing project to raise funds and awareness for First Descents. To date, The Out Living It Project has raised \$5.54M across 7,791 projects with 22,752 supporters.





MORE

LEAR

LIVING

ROJECT

TIMELINE

Where We Were

- First Descents, Established 2001
- Out Living It | Hosted First Program for
 15 young adults with cancer
- Build Community | Launched Local Adventure Communities in 2013
- CNN Heroes | Brad Ludden Recognized as 2016 Top 10 CNN Hero

Where We Are

+ Expand Programs | Piloted First Program for Young Adults with MS

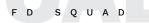
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- Launched Prescribe Adventure | Enlisted 300+ Healthcare Professionals and 175+ Medical Centers to Extend the Healing Power of Adventure to their Patients
- Build Community | FDTrib Communities
 Established in 16 Cities
- Corporate Partnerships | New Partnership with REI Outdoor School to improve access to programming nationwide
- Participant Inquiries | 50% Increase to 1,780
 New Participant Inquiries

Where We Are Going

(2019)

- Expand Programs | Provide over 1,500 experiences for young adults impacted by cancer
- MS Programs | 3 adventure programs for young adults with MS
- Build Community | FDTrib Communities in 18 cities and 9 pilot cities
- Prescribe Adventure | A network of 600+ Healthcare Professionals and 300+ Medical Centers & Hospitals
- Participant Inquiries | 2,500 new participant inquiries





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SOUAD

F N A N C I A L S



In 2018, our generous community generated more than \$3.9 million representing a banner fundraising year.

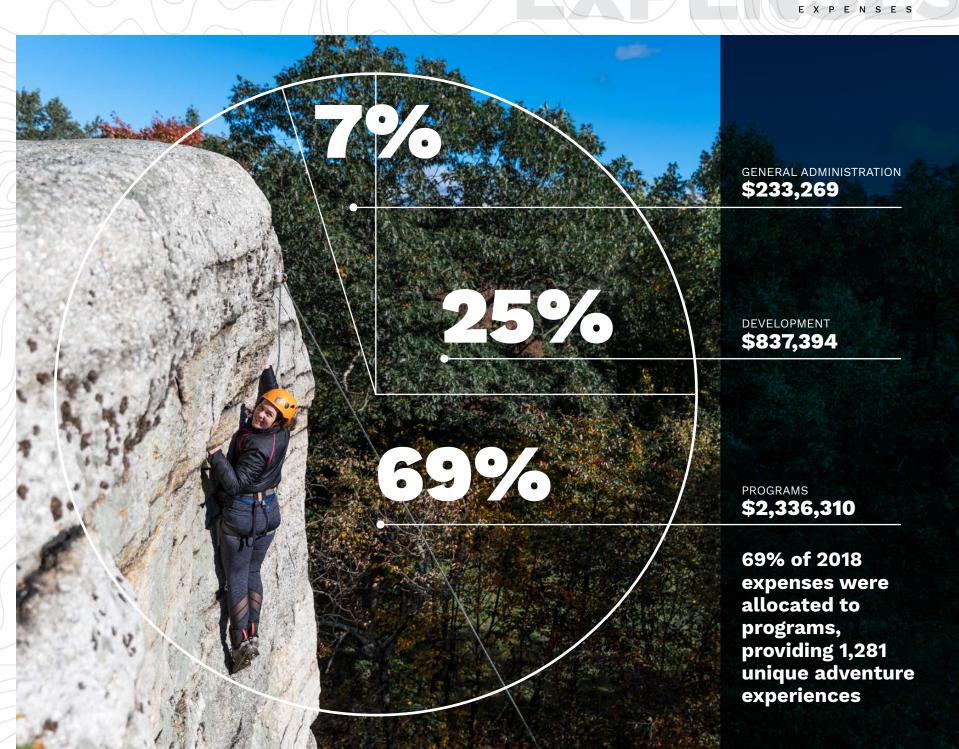
In recognition of our financial transparency, Guidestar awarded FD with its coveted platinum ranking.

For full financials, please visit www.firstdescents.org/financials

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REVENUS





For full financials, please visit www.firstdescents.org/financials

EXPENSES

\$100,000 +

Genentech Wend Collective

\$50,000 - \$99,999

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\$25,000 - \$49,999

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\$10,000 — \$24,999

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